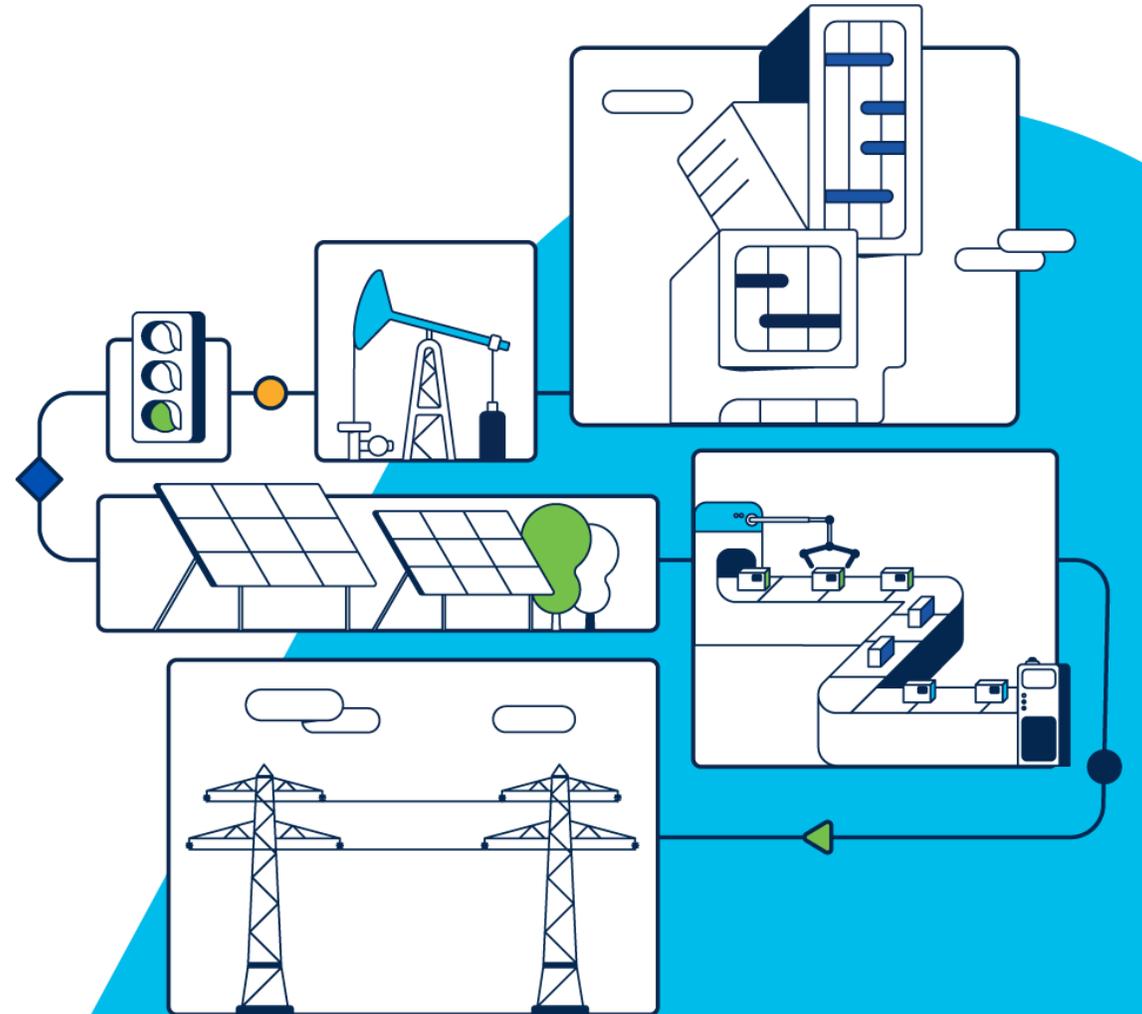




Cisco Catalyst IE3100 Rugged Series Switch

BDM Presentation

February 2023



Industrial organizations are accelerating their digital agility for a sustainable future

Improve operational efficiency



Improve resiliency



Reduce downtime



Enhance safety and security



Increase reliability



Connectivity is growing exponentially

Barriers hinder success in organizations to achieve their goals



Complexity

- Numerous connectivity types for each use case
- Many management tools
- Difficult to scale due to multiple distributed sites



Cybersecurity

- Lack of visibility into connected assets and cyber risks
- Outside vendors accessing OT asset for remote operations

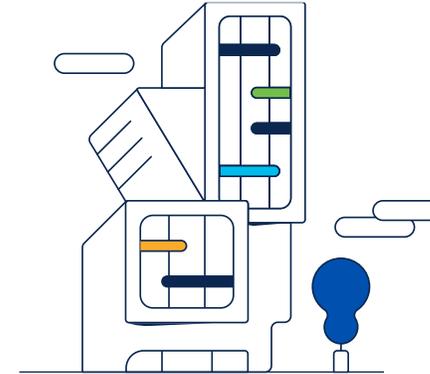


Lack of skilled resources

- Small IT teams in charge of massively distributed infrastructures
- Increasing dependency on IT
- Need to enable OT to be self sufficient

Increased safety and security risks | High risk of outages | Limited agility

Cisco IoT solutions meet the needs of IT and operations



Industrial Grade

Purpose built for Operations



Enterprise IT Grade

Leverage existing knowledge and investments

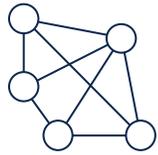
- Built for harsh and outdoor environments
- Industry use-cases and certifications
- Industrial protocol support and integrations
- Machine data and control

- Industry-leading end-to-end Cisco security architecture
- Less complexity at scale: one network architecture
- Consistent commercial model – software, licensing

Cisco Catalyst
Industrial Networking



Cisco has been supporting IT and Operations for over 20 years



Best of enterprise and industrial networks

- #1 in market across enterprise and industrial networking
- Ruggedized for any environment
- Complete portfolio for all use cases
- IT teams - support Operations



Enterprise grade security

- Security built into the products
- Extend IT security practices to industrial networks
- Seamless security workflow for IT and OT
- Purpose built security for OT



Partner to ensure customer success

- Cisco Validated Designs
- CX services
- 330 specialized global partnerships

Accelerate industrial digitization for a sustainable future

Cisco's market leading industrial switches

Rackmount



Cisco Catalyst
IE9300 Rugged
Series

DIN-Rail



Cisco Catalyst
IE3200 Rugged Series



Cisco Catalyst
IE3300 Rugged
Series



Cisco Catalyst
IE3400 Rugged
Series

IP67



Cisco Catalyst IE3400
Heavy-Duty Series



IOS-XE Operating Software



Cisco DNA Center Management



Advanced Visibility and Security

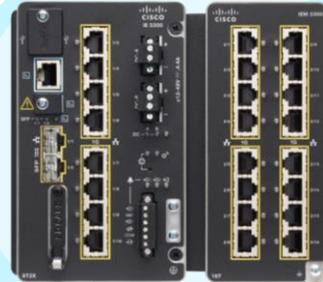
Cisco Catalyst 3x00 Product Family

The market leading DIN-rail and IP67 wall-mount industrial switch portfolio



Catalyst IE3400

Modular switch with PoE, app hosting, asset visibility, lossless ring redundancy, & micro-segmentation



Catalyst IE3300

Modular switch with 4PPoE, app hosting, asset visibility, mGig ports and 10G Uplinks



Catalyst IE3200

Your entry to power over ethernet industrial networking

NEW

Compact switch for space constrained deployments

Layer 3 Industrial Switches

Layer 2 Industrial Switches



IOS-XE Operating Software



Cisco DNA Center Management



Advanced Visibility and Security



Smaller, Faster, Secure

Introducing the Cisco Catalyst IE3100 Rugged Series Switch

Compact • Gigabit • Layer-2 Industrial DIN Rail Switch

Compact rugged switch for machine builders and space constrained deployments



Connected machines



Trackside/Wayside cabinets



Solar farms



Amusement rides



Manage with tools familiar to IT

Leverage your existing knowledge and investments

Cisco DNA Center



Reduce downtime

Improve network visibility and performance with AI/ML and machine reasoning



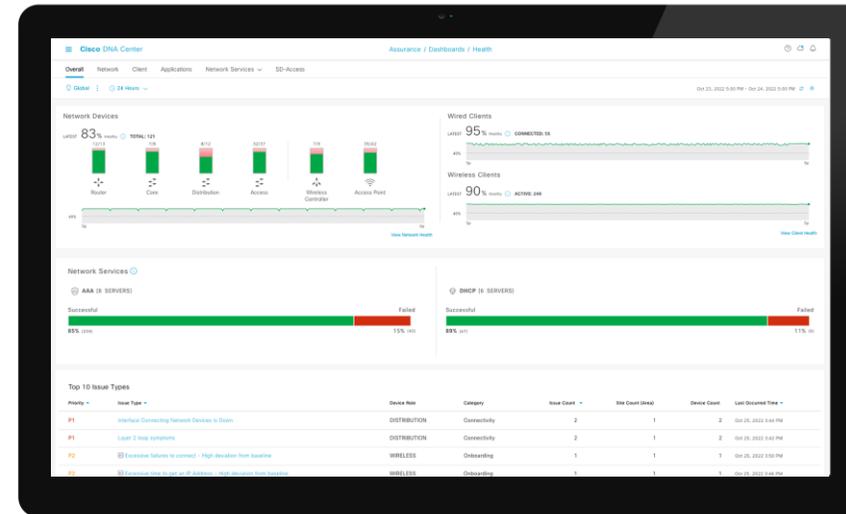
Increase efficiency

Automation and workflows simplify, empower, and streamline network management



Stay compliant

Track updates, ensure SW images comply, and remain aware of security updates



Cisco Catalyst IE3100 Rugged Series

Streamline and secure operations networks with a modern, intelligent, and proven network controller

Product investments towards a circular economy

For a more sustainable future



Eliminating paint with anodization

Anodizing **saves 10.5 Tons** of powder coating per year

100% recyclable packaging

Reduce foam and carton waste, and save on logistics

Small Form Factor

Gigabit Ethernet

L2 Switching

Best-in-class security

Compact size with faster speeds

Size comparison with IE2000 Layer-2 Fast Ethernet switches

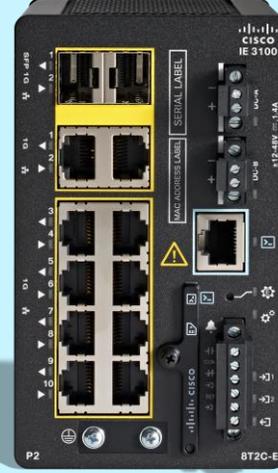
Width:
2.55" / 6.5cm
Height:
5.00" / 12.7cm
Depth:
4.33" / 11.0cm



19% Volume Reduction

14% Width Reduction

Width:
3.00" / 7.6cm
Height:
5.00" / 12.7cm
Depth:
4.33" / 11.0cm



21% Volume Reduction

17% Width Reduction

Width:
4.30" / 10.9cm
Height:
5.00" / 12.7cm
Depth:
5.08" / 12.9cm



19% Volume Reduction

14% Width Reduction

Small Form Factor

Gigabit Ethernet

L2 Switching

Best-in-class security

Cisco Catalyst IE3100 Rugged Series Switch

Faster speeds and comprehensive features in a smaller form-factor



- GigE Speeds
- Dual power inputs
- SD Card swap drive
- Alarm ports
- L2 NAT*
- PTP time sync
- Dynamic VLAN assignments
- MRP* redundancy
- Cisco IOS-XE operating system
- Cisco DNA Center management

Small Form Factor

Gigabit Ethernet

L2 Switching

Best-in-class security

Catalyst IE3100 Rugged Series

Cisco Catalyst IE3100 Rugged Series Switch

Best-in-class security



- Layer 2 port security
- 802.1x based network access control
- Downloadable access control lists
- Security Group Tag Exchange protocol (SXP)
- SD-Access extended node*

Small Form Factor

Gigabit Ethernet

L2 Switching

Best-in-class security



Catalyst IE3100 Rugged Series

Cisco Catalyst IE3100 Rugged Series SKUs



	IE-3100-4T2S-E	IE-3100-8T2C-E	IE-3100-18T2C-E	IE-3105-8T2C-E	IE-3105-18T2C-E
Ports	4 GE + 2 GE SFP	8 GE + 2 GE Combo	18 GE + 2 GE Combo	8 GE + 2 GE Combo	18 GE + 2 GE Combo
Layer 2 Port Security	✓	✓	✓	✓	✓
802.1x NAC	✓	✓	✓	✓	✓
TrustSec SXP	✓	✓	✓	✓	✓
Downloadable ACLs	✓	✓	✓	✓	✓
MRP / PTP / REP	✓	✓	✓	✓	✓
L2 NAT				✓	✓
TSN				✓*	✓*
SDA Extended Node				✓*	✓*



IOS-XE Operating Software



Cisco DNA Center Management



Network Essentials License

Catalyst IE3100 Rugged Series

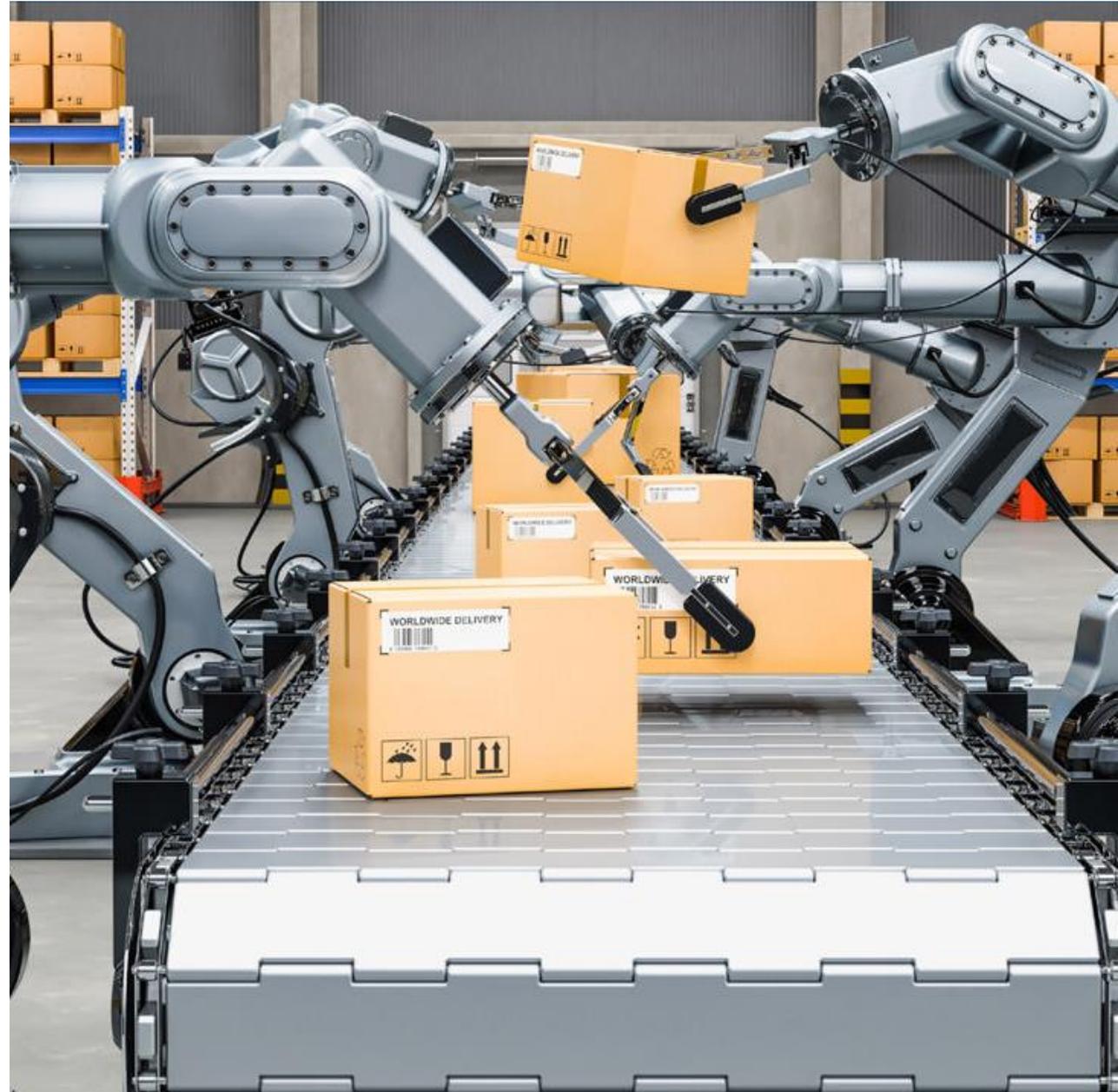
Catalyst IE3100 for machine builders

Challenges

- Very little space available in machines for networking equipment
- Many machine builders use unmanaged switches in their designs and use the same set of static IP addresses in each machine
- Open ports are security risks
- Cannot build resilient networks
- Cannot segment the network, prioritize or monitor traffic

The Catalyst IE3100 solution

- Small form-factor makes desired placement easier
- Full-featured IOS-XE with L2 NAT to avoid duplicate IP address and MRP for rapid fault detection and reconfiguration
- Dynamic NAC policy through ISE for secure operations
- Managed by Cisco DNA Center for QoS and performance assurance



Catalyst IE3100 for space constrained environments

Challenges

- Limited amount of shared space in outdoor cabinets
- Modifications and engineering required to fit a larger switch
- Smaller switches sometimes means compromising with management, security, and resiliency

The Catalyst IE3100 solution

- Small form-factor makes desired placement easier and reduces engineering effort
- Managed by Cisco DNA Center
- Fully integrated with Cisco security solutions
- Choice of 6, 10, or 20 ports for flexibility



New addition to the market leading Cisco Industrial Ethernet portfolio

Smaller, Faster, Secure

- ✓ GE Speeds
- ✓ Dual power inputs
- ✓ SD Card swap drive
- ✓ Alarm ports
- ✓ L2 NAT*
- ✓ PTP time sync
- ✓ MRP redundancy**
- ✓ Cisco IOS-XE® operating system
- ✓ Cisco DNA Center management



Small Form Factor

Gigabit Ethernet

L2 Switching

Best-in-class security

A comprehensive portfolio to meet every industrial use case

Rackmount

IP67

DIN-Rail



Cisco Catalyst
IE9300 Rugged
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Heavy-Duty Series

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IE3200 Rugged Series

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IE3100 Rugged Series



IOS-XE Operating Software



Cisco DNA Center Management



Advanced Visibility and Security



The bridge to possible